

Appendix 3 – Delivery Requirements

This document is an appendix to the FPAA

Signed between SBS and TrykTeam Svendborg A/S



SBS Friction A/S
Kuopiovej 11
5700 Svendborg
Denmark

Tel. +45 63 21 15 15
Fax +45 63 21 15 95
sbs-friction@sbs-friction.dk
www.sbs-friction.dk
CVR-nr. DK 19 75 19 37

1 Delivery requirements

1.1 Scope of requirements

Requirements to delivery are regulated by forecasting, delivery terms, capacity and flexibility/ response time, but not limited to such.

1.2 Delivery forecast

SBS shall – if requested by the Supplier - provide volume forecasts to the Supplier. The forecasts shall be delivered in a standard format (Excel format, at agreed intervals) and where reasonable possible, a break-down per product will be provided.

The Supplier will from the forwarded forecast manage own min./max. stock holding in order to fulfil an efficient call off pattern from SBS. Phase-in and phase-out of Products will be handled manually between SBS and the Supplier.

The forecasts from SBS are to be understood and interpreted as volume guidance, and do not represent formal call-offs from SBS.

1.3 Delivery terms

Agreed delivery terms between SBS and the Supplier is DAP Incoterms 2010

All deliveries to be shipped/transported as per specified in SBS Supplier Requirement Manual (logistics) – Appendix 6

1.4 Capacity and flexibility

The Supplier must ensure to have the necessary capacity in place when needed and is aware that capacity requirements do change significantly during the year.

SBS will observe the supplier's indicated manufacturing lead time.

1.5 Ordering of goods

Based upon the qty. requirements, and time of the year (season), SBS shall order goods from the Supplier up to a frequency of weekly. The ordering of goods is regulated by the SBS Supplier Requirement Manual (logistics) (Appendix 6)

1.6 Lead Times

Lead times have been agreed as follows:

- a. Start-up lead time: **xx** weeks (see 1.4 above).
- b. Introduction of new products lead time: **xxx** weeks
- c. Running orders lead time: 5 days (see 1.4 above)

Any fluctuations in above lead time, must be notified by the Supplier to SBS, in writing and without undue delay.

1.7 Packaging

All products delivered in accordance with the FPAA, must be packaged to prevent damage to and deterioration of the products during normal transportation between SBS and the Supplier. The SBS packaging requirements are regulated by the SBS Supplier Requirement Manual (logistics) (Appendix 6).

Place:

Place

Svendborg

Date:

Date:

14.10.22

SBS Friction A/S

Supplier

Britt M. Hvass
Purchase Manager

Torben Jeppesen
Managing Director

